

BUSINESS PROFILES

Billy Mac operating business since 1967

Barn offers unique shopping area for Gaunce's Furniture

By Heather Mathes
Of the Carlisle Mercury Staff
And what does a barn usually hold? Why, horses, of course.

With one exception, Gaunce's Furniture Barn holds everything a person could want for furnishing and refurbishing a home-

plus what it is today. I started with a used dinette set and moved to one new three piece bedroom set that I sold for \$89 and that led to another one that sold for \$119 and a new living room set I sold for \$129 - Gaunce's.

Today these could cost anywhere from \$450 to \$1500.

New, everything from used appliances, including, refrigerators, stoves, washers and dryers, china cabinets, high and buffet, gun cabinets, what not stands, recliners, bedding, bedroom and

living room suits and dinette sets. I started with just a few items, but as more people showed an interest, and a need, I built up my inventory until I now have over 1,000 items.

Clay Litcher, Bus Atkinson, Earl Litcher, Jim Curtis and James Piers are regulars that help with the business. But Gaunce believes his business in unlike retailers from a single used dinette set in 1967 and built it into what it is today.

That means that first, I have much lower light bills and do not hire sales people to do all the work, including maintenance myself. Finally, we own the building.

Plus, I buy factory direct and that drives the prices down even lower. Gaunce's boys wholesale, privately, and from auctions and estate liquidations.

But Gaunce entered a new business in 1986 and has since built the idea into a major undertaking. "Again, I wanted to offer the people something that they

could use and had to have at a price they could afford," said Gaunce. "I started with just a few items, but as more people showed an interest, and a need, I built up my inventory until I now have over 1,000 items."

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MARKET NEWS

FAIR STOCKYARDS

Parke, Ky.
Wednesday, December 21, 1988

Hope 215 (compared to last week)

Barrows and Olive 210 (high)

Highway 210 (high)

250 lbs. 4,400-4,130; 23,500 lbs. 2,485;

34 200 lbs. 2,900; 22,220 lbs. 2,100.

Slaughter Sows 1.3-1.47 lbs. 27.50.

Slaughter Boars over 300 lbs. 25.00.

GATEWAYS LIVESTOCK MARKET

Ma. Building, Ky.
Wednesday, December 21, 1988

Cattle Inventory: 100 head

Time of sale (compared to last week)

Highway 210 (high)

Slaughter Sows 1.3-1.47 lbs. 27.50.

Slaughter Boars over 300 lbs. 25.00.

218-1,418 lbs. including 16,780 net-

weighting prices \$9.00-9.50.

Slaughter Cows: Choice 230-245

lbs. 45.00-50.00; Good 230-245 lbs. 35.00-40.00.

Foster Steers: Medium and Large

Frame No. 1 3,750-4,000; 85.00-90.00;

500-600 lbs. 21.00-22.00; including 100

head 20.00-21.00; 110-120 lbs. 20.00-21.00;

85-100 lbs. 19.00-20.00; 75-85 lbs. 18.00-19.00;

65-75 lbs. 17.00-18.00; 55-65 lbs. 16.00-17.00;

45-55 lbs. 15.00-16.00; 35-45 lbs. 14.00-15.00;

25-35 lbs. 13.00-14.00; 15-25 lbs. 12.00-13.00;

10-15 lbs. 11.00-12.00; 5-10 lbs. 10.00-11.00;

5-10 lbs. 9.00-10.00; 4-5 lbs. 8.00-9.00;

3-4 lbs. 7.00-8.00; 2-3 lbs. 6.00-7.00;

1-2 lbs. 5.00-6.00; 1 lb. 4.00-5.00.

Foster Heifers: Medium and Large

Frame No. 2 3,500-4,000; 80.00-85.00;

500-600 lbs. 20.00-21.00; including 100

head 19.00-20.00; 110-120 lbs. 19.00-20.00;

85-100 lbs. 18.00-19.00; 75-85 lbs. 17.00-18.00;

65-75 lbs. 16.00-17.00; 55-65 lbs. 15.00-16.00;

45-55 lbs. 14.00-15.00; 35-45 lbs. 13.00-14.00;

25-35 lbs. 12.00-13.00; 15-25 lbs. 11.00-12.00;

10-15 lbs. 10.00-11.00; 5-10 lbs. 9.00-10.00;

5-10 lbs. 8.00-9.00; 4-5 lbs. 7.00-8.00;

3-4 lbs. 6.00-7.00; 2-3 lbs. 5.00-6.00;

1-2 lbs. 4.00-5.00; 1 lb. 3.00-4.00.

Foster Calves: 1.3-1.47 lbs. 27.50.

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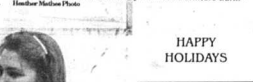
weighting prices \$9.00-9.50.



Billy Mac Gaunce, owner and proprietor of Gaunce's Furniture Barn, has found inventory increasing over the past few months. He has been adding to the store's inventory.



Complete bedroom suites and china cabinets are just a few in a long list of items carried by Gaunce's Furniture Barn.



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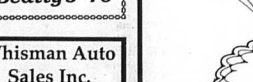
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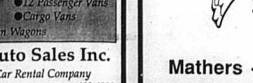
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